

Sales talent (m/f/d) with background in Protein Science as Customer Support & Inside Sales

To strengthen our team at our headquarters in Monheim, we are looking for a Sales talent (m/f/d) in the area of products with immediate effect.

Cube Biotech is a biotechnology company located in Monheim, Germany. We are manufacturer of high-quality products for purification and stabilization of proteins.

Customers of our products are university laboratories, the research-based pharmaceutical industry and biotechnology companies.

We are looking for communication, openness and above all reliability. In return we offer an interesting and diversified job with the perspectives of a fast-growing company.

In order to actively gain new customers all over the world for our products, we are looking for you to support our team.

Your responsibilities:

- Develop strategies to gain new customers
- Build customer relationships by understanding both short-term and long-term needs/goals to best position Cube Biotech's products and services.
- Be the point of contact for our product customers and provide scientific support for inquiries mainly via email and chat
- be in contact with the people in the lab to discuss scientific questions of our customers
- Research on customer-specific topics, mainly in the field of "membrane proteins"
- prepare and participate in conferences and trade shows

Your profile:

- you are a highly motivated sales talent
- You have a degree in biology, biochemistry (M.Sc.) or related fields
- you have practical and theoretical knowledge in the field of protein, ideally you have already worked with membrane proteins
- independent, proactive, solution-oriented and conscientious way of working
- Self-motivation, adaptability and a positive attitude
- excellent communication skills (oral and written in German and / or English) confident and fast handling of PC / Microsoft Office / other standard software

We offer:

- Extensive initial training
- Responsible and interesting work
- full-time position (40 hours per week), regular working hours (Mon - Fri)
- Cooperation in a motivated team with short decision-making processes, flat hierarchies and always open communication
- Free parking in front of the door, canteen subventions & free refreshments
- a temporary position in a future-oriented market for an initial period of two years

If you are interested in becoming a part of our dedicated and friendly team, please email your application in PDF format to: **contact@cube-biotech.com**